



**ERIC S. HEGI**  
**SENIOR MANAGING CONSULTANT**  
**DIRECTOR OF RAIL**

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Eric Hegi is a Senior Managing Consultant and the Director of Rail for ESi. Prior to joining ESi, Mr. Hegi amassed over 27 years in railroad operations, safety, claims/litigation, and executive leadership. Mr. Hegi is considered an expert in his field and has twice chaired the American Association of Railroad's General Claims Committee, which encompasses the nation's Class I railroads.

Casualty claims and litigation management are specialties of Mr. Hegi, who served more than 13 years as a Director, General Director and Vice President of Claims with BNSF Railway Company, the largest Class I Railroad globally. Mr. Hegi conducted, led, and managed thousands of claim investigations, evaluations, and outcomes. Mr. Hegi also managed the litigation and economic analysis around multiple types of major casualty incidents.

Mr. Hegi previously served as a conductor/engineer, operations, and safety manager. He has spearheaded hundreds of accident investigations, root cause analyses, pre-loss assessments and operations testing initiatives. He has routinely worked with various federal and state agencies including the Federal Railroad Administration (FRA), National Transportation Safety Board (NTSB), Environmental Protection Agency (EPA) and the Occupational Safety and Health Administration (OSHA).

As an executive leader, Mr. Hegi had operational and financial responsibility over a 125-person department, was involved in shared ownership of multiple policies and processes and served as Corporate Representative on a variety of topics related to accident investigation, claim handling and field safety. In this capacity, Mr. Hegi has experience testifying in both state and federal cases and has provided numerous depositions.

**Areas of Specialization**

Claims Investigation/Evaluation/Adjudication  
Litigation Management  
Evidence Preservation  
Discovery Management/E-Discovery/Spoliation  
Executive Leadership  
Catastrophic Incident Response  
Rail Operations, Safety and Rules  
Accident/Incident Investigation  
Root Cause Analysis  
Risk Analysis/Pre-Loss Audit  
Environmental Health and Safety



Data Collection  
Medical Case Management/Vocational Rehabilitation

## **Education**

B.S., Education, University of Nebraska

## **Professional Affiliations**

American Association of Railroads (AAR) – Executive Committee  
National Safety Council (NSC)  
American Society of Safety Professionals (ASSP)  
International Association of Railroad Operating Officers  
American Short Line and Regional Railroad Association  
The Risk Management Society (RIMS)  
Claims and Litigation Management (CLM) – Part of The Institutes

## **Positions Held**

Engineering Systems, Inc., Dallas, Texas  
Senior Managing Consultant and Director, Rail – 2023 - Present  
Senior Managing Consultant, 2021 – 2023

SEVEN20 Solutions, LLC – Fort Worth, Texas  
Founder-CEO, 2020 - 2021

BNSF Railway Company, Fort Worth, Texas  
Director, General Director, Vice President, 2008 - 2020

## **Presentations**

“Catastrophic Incident Response Panel” – National Association of Railroad Trial Counsel (NARTC) General Conference – Denver, CO, October, 2019

“Litigation Management, Claims/Outside Counsel Panel” - American Association of Railroads (AAR) General Conference – Santa Fe, NM, October, 2015

“Accident/Incident Investigation Basics” - American Association of Railroads (AAR) General Conference – West Palm Beach, FL, August, 2013

“Direct Case Handling – Best Practice” Midwest Claims Conference – Chicago, IL, May, 2010